

Oportunidades de negocio

SECTOR MARÍTIMO Y SERVICIOS



H2020 – SME Instrument: Marine drone supporting rescue and towing operations for distressed ships.

An Italian SME, specialized in manufacturing of towing and mooring equipment for both ships and mega yachts, has developed an autonomous unmanned surface vehicle.

The technology is electronically radio controlled and auxiliary in marine towing operations. The company seeks partners (maritime ship/tug manager and salvage operator) to further develop its vehicle and submit a proposal under H2020 SME Inst-08-2016-2017.

RDIT20170330001

Highly efficient dynamic scrubber technology, especially suitable for cleaning of industrial and marine diesel exhaust emissions, for licensing or patent acquisition.

A Swedish SME has developed and patented a highly efficient scrubber technology, especially suitable for cleaning of industrial and marine diesel exhaust emissions. The technology combines large contact surface with a low and constant back-pressure, compact dimensions and low weight. The SME is looking for partners in the industrial and/or shipping sectors, for a commercial agreement with technical assistance, meaning acquisition of the patent or a license agreement.

TOSE20170425001

UK marine and environmental scientific consultancy offers its services as a subcontractor or under a services agreement to partners in the engineering and marine sectors.

UK marine and environmental consultancy with over 25 years' experience in the aquatic and marine planning, ecology and aquaculture sectors is offering its scientific services to engineers, marine developers and environmental consultants as a subcontractor or under a services agreement. The range of services they provide is usually requested by ports and harbour authorities, construction, aquaculture and nature conservation industries.

BOUK20170616001

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Maritime fuel reduction technology - based on predictive modelling and big data - for ship owners of short / deep sea ships.

A Dutch tech-startup, combining maritime research and experience, has developed a fuel efficiency service for seagoing ships. The company uses big data based predictive models to provide insight on fuel saving opportunities. Savings up to 20% on fuel consumption have been proven. Recommendations vary from aspects of operation to the configuration of propulsion. The company is looking for owners, of short sea and deep sea ships for commercial agreements with technical assistance.

TONL20170711001

Method and apparatus for the spatial measurement over time of the surface of the sea from mobile platforms.

An Italian university developed a method and apparatus for the spatial measurement over time of the surface of the sea from mobile platforms. The system can be used to ensure safety for the navigation of vessels or safety of operations on offshore platforms. Industrial partners interested in patent license/assignment or technical cooperation agreements to further develop the technology for specific applications are sought. Academic partners for research collaboration agreements are also sought.

TOIT20170526001

German boat builder offers subcontracting agreement to partners in Poland.

A German boat-building company is producing boats for the recreational sector. The products are small cabin boats of 4.50 – 7.20 m length with outboard engines. The company is looking for a partner company in Poland for subcontracting agreement of different works, such as laminating work, assembly and completing work.

BRDE20170502001

Polish company offers metal structures and parts for marine, onshore and offshore industries under subcontracting or manufacturing agreements.

The Polish company is involved in delivery of steel structures mainly for applications in marine and coastal (onshore and offshore) industries satisfying highest standards required by class societies. The company deals with the design, development, manufacturing and delivery of new machinery and equipment based on innovative technological solutions. Right now it is interested in broadening its international coverage and cooperation under subcontracting, manufacturing or outsourcing agreement.

BOPL20170525001

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Spanish company offering diving equipment through distributors and agents.

The Spanish company created a patented diving system that enables users to operate easily due to compact air tanks on surface. The company is looking for agents and distributors to expand worldwide.

BOES20170523001

Reducing noise from wind turbine rotor blades.

A Swedish SME that has developed a new design for large scale wind turbine rotor blades is looking for partners with knowledge in noise reduction. Any knowledge could be considered that would affect or reduce the noise generated by the rotor blades, including e.g. acoustics and aerodynamic design. The company is interested in technical cooperation.

TRSE20170511001

Underwater objects scour protection technology offered for commercial, license or research cooperation agreement.

A scientist from a leading Polish university has developed a set of structural solutions regarding the protection of foundations of offshore objects against water erosion. Key advantage of the solutions lies in their increased efficiency in comparison with competitive solutions in terms of maintaining the stability of underwater objects and durability of the offshore foundations. Cooperation types: commercial agreement with technical assistance, license agreement, research cooperation agreement.

TOPL20170630001

The German SME is a specialist for internal inspections of rotor blades and is offering distribution services agreement.

German company active in development, manufacturing, sales and service of video inspection systems for pipelines and sewers as well as boreholes has developed an internal inspection system for rotor blades. With this system a blade in vertical position can be inspected with a high resolution rotary swivel head camera and a measurement laser. The company wants to expand its activities to foreign countries and therefore it is offering distribution services agreements.

BODE20170407001

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Israeli wind (small vertical axis and large wind turbine enhancers) and hydro (in-pipe and in river/tide) technologies provider looks for representatives and distributors.

Israeli company offers innovative early stage products in renewable energy:(1)unique small wind turbines for rooftops and other locations;(2)technology for increasing power output of large wind turbines in wind farms by 30-40%;(3)in-pipe hydroelectric turbine that also functions as a pressure breaker or pressure valve while producing electricity at high efficiency;(4)and run of river and tidal turbines. Co-operation sought is local representation\ distribution with sales and project-development.

BOIL20170327001

Supplier of cod and cod products sought for long term distribution cooperation by Dutch fish trade company.

A Dutch fish trade company is looking for a supplier of cod and cod products. The company is interested to partner up with a company producing cod and cod products from fresh cod and is able to buy their full range of products. The Dutch company wants to establish a long term cooperation within the framework of a commercial distribution agreement.

BRNL20170609001

Spanish company, collaborator of national research centre, commercializes natural additives and compounds of innovative application in biomedicine, pharmacology, cosmetics, aquaculture, etc., and looks for commercial agency or distribution agreement.

The Spanish company markets maslinic acid, oleanolic, hydroxytyrosol and oleuropein, additives produced in national research centres with maximum quality and purity control. They are also considered as maximum reference in development of the most advanced cosmetics. They are interested in establishing agency or distribution agreements with laboratories, distributors, wholesalers and manufacturer companies of biomedicine, pharmacology, cosmetics, functional food, aquaculture, animal feeding, etc.

BOES20170307001

A Chinese company is looking for seafood distributors in European market.

This is a Chinese international trade company specialized in pelagic fishery, aquatic products processing, cold-chain logistics and fresh food E-commerce export business, and now they are looking for distributor in Europe market for their Pollock, Cod, Salmon and Tuna related products via a distribution agreement.

BOCN20170328001

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Open access web platform for multi-modal container logistics.

Facing the needs and possibilities for digitalisation in container logistics sector, a Northern German SME developed a web platform which unites communications and processing of container logistics and drastically cuts down manpower and costs. Shipping companies, trucking companies and forwarding agents can use the platform free of charge and only pay for concrete bookings. Technical cooperation agreements with pilot clients are sought. Financial agreements are offered to investors.

TODE20170630001

German company offers services agreements on engineering consultancy for challenging constructions in maritime surroundings and for planning of industrial sites.

A Northern German SME offers its cooperation for challenging engineering consultancy services for the development, management, design and implementation of projects related to constructions in maritime surroundings. Planning of ports and terminals, hydraulic and coastal engineering as well as industrial planning are the company's key expertise. Services agreements or subcontracting agreements with international partners are sought.

BODE20170607001

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