

## Oportunidades de negocio

### SECTOR AGROALIMENTARIO - COMIDAS



#### **Hungarian company is looking for suppliers of canned pineapple and vacuum-packed cheese under a distribution services agreement.**

A Hungarian company, active in the field of food trading, is searching for suppliers of canned pineapple and vacuum-packed cheese. The company offers to act as a distributor.

BRHU20161129001

#### **South Korean intermediary trading company in food sector seeks suppliers in Europe.**

A South Korean company specialized in intermediary trading of food materials is looking for European business partners to supply the Korean company under a distribution agreement. This company has been specialized in this field of area since 2014 and focuses on international food sourcing.

BRKR20170419001

#### **Montenegrin distributor of beverages, grocery products, fruits and vegetables seeks suppliers.**

A Montenegrin distributor specialized in the distribution of consumer goods is looking for suppliers active in the agro-food industry in particular in food and grocery products, alcoholic or non-alcoholic beverages such as wines, fruit juices and sodas in order to offer an exclusive distribution service agreement on the Montenegrin market.

BRME20160818001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**Polish company from food sector offers distribution services.**

A company from the region of central Poland, which represents private sector, has been working on the market since 1990. The company distributes cream, goat's milk, cow's milk, Greek yogurt, feta cheese, food supplements, organic food for both commercial units as well as retail chains. The company offers distribution services for suppliers of food products mainly from Italy, Greece, Spain and other countries.

BRPL20161010003

**Polish wholesale company specialized in organic food seeks manufacturers of specific organic- certified food to become their distributor.**

Newly started, a small Polish company selling and distributing organic, "free from" food, raw materials and intermediate products is searching for business partners - manufacturers of specific organic- certified and some natural uncertified products whose products it can distribute on the Polish market.

BRPL20161125001

**Polish SME acting in the feed and food branch is looking for feed components producers and offers itself as a distributor or agent.**

A Polish SME, acting in the feed and food market, is looking for feed components producers. Feed components will be used for the production of fodder for fishes, birds, fur and farm animals. The company is looking for business partners and offers itself as a distributor or agent. Due to the fact that the company has long and rich experience in the distribution process, it can therefore offer cooperation at a high level.

BRPL20170518001

**A Russian distributor is looking for suppliers of grocery and confectionery under the distribution services agreement.**

A Russian company engaged in food distribution (mainly confectionery and grocery) is looking for food producers within the distribution services agreement.

BRRU20160126001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**A Russian distributor is looking for suppliers of grocery and confectionery under the distribution services agreement.**

A Russian company engaged in food distribution (mainly confectionery and grocery) is looking for food producers within the distribution services agreement.

BRRU20160126001

**South West Poland company seeks suppliers of vegan products – food, detergents, pet food.**

A Polish company which is running the biggest vegan market in Poland as well as online shop is looking for suppliers of 100% vegan products like food, detergents, pet food and others in order to expand the company product portfolio. Unique and extraordinary products are of particular interest for the company. The company is offering distribution agreements or alternatively seeking manufacturing agreements for private label.

BRPL20160706002

**Company with expertise in sales and marketing of consumer packaged goods and food retail sector is seeking distribution services type of partnerships with European companies interested in entering the Canadian marketplace.**

Canadian company with expertise in sales, marketing and increasing brand awareness is looking to support European companies interested in entering the Canadian market. They specialize in consumer packaged goods and retail food sectors. They are interested in a distribution services type of agreement.

BRCA20160610001

**Healthy snackings, certified organic with the possibility of private label development, are required for distribution in France.**

A French company, already engaged in organic beverages, is looking for new European partners such as manufacturers, retailers or distributors of healthy and organic snacking (vegetable and fruit chips, raw chocolate bars, fruit bars) with private label, in order to distribute them in France.

BRFR20170331001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**Vegan energy balls sought by UK food distributor.**

A UK company engaged in the wholesale import and distribution of food and drinks is seeking producers of vegan energy balls from European companies seeking a UK agent or distributor. The produce must be free from artificial additives as well as industrial sugar. They are seeking commercial agency agreements and distribution services agreements with European food and healthcare manufacturers.

BRUK20160202001

**Danish company seeks producers/supplier of organic nuts and seeds**

A Danish import and retail company that specializes in organic foods is looking for producers of organic nuts and seeds to act as a distributor on their behalf on the Danish market. Specifically, the company is looking for almonds (Marcona), walnuts, cashews, hazelnuts, pine nuts, pistachios, Pecan nuts and Brazil nuts.

BRDK20160901001

**Wild rose pollen and chestnut pollen requested for distribution by Romanian company**

The Romanian apiary company is a producer and distributor of honey products. The company is looking for wild rose pollen and chestnut pollen. Distribution services agreement or reciprocal production agreement with beekeepers are the collaboration types envisaged.

BRRO20161228001

**French company acting in the food branch is looking for food and wine producers and offers itself as a distributor.**

French company specialized in the sale of foodstuff wants to diversify its range of products. They are looking for manufacturers of meat, cheese, delicatessen and wine. They propose distribution agreement to worldwide providers.

BRFR20170418001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**Polish food and drink importer offers distribution services.**

An experienced Polish food and drink importer and distributor is seeking new products to import and distribute within Poland. The company already distributes superfoods, both bio certified and non-certified varieties, as well as juices, concentrates and premium coffees. They are seeking products that are new and innovative that will complement the existing product lines under a distribution services agreement.

BRPL20160706001

**A Polish wholesaler of raw materials and equipment for bakery, confectionery and ice-cream industry offers wholesale distribution services.**

A Polish wholesaler and distributor of raw materials and equipment for bakery, confectionery, ice-cream industry and gastronomic institutions in Poland and abroad offers wholesale distribution services to producers of bakery and confectionery ingredients.

BRPL20150119001

**A Polish wine and food importer is looking for suppliers of wine and vegetable/fish preserves abroad.**

A company based in Poland, specialised in import and distribution of wine, pasta, vegetable/fish preserves and other food products is looking for cooperation with suppliers of those products abroad (wine producers, wine distributors, food producers).

BRPL20150828001

**Polish company from food sector seeks suppliers of canned, frozen, dried fruits and vegetables.**

The Polish private international trade company is looking for suppliers of canned, frozen, dried fruits and vegetables and more. The company is looking for direct producers, who would like to start long term partnerships under distribution services agreement.

BRPL20170220002

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**Portuguese pastry and confectionery seeks suppliers of ground spices for distribution services agreement**

A Portuguese company from Madeira Island, specialised in the manufacture of traditional regional cakes, biscuits and candies, such as honey cake (sugar cane honey), honey biscuits and candy, is looking for ingredients suppliers, namely ground spices (nutmeg, clove, anise and cinnamon) to establish a distribution services agreement.

BRPT20170426001

**Romanian company seeks suppliers of natural food products and superfoods for distribution agreements.**

A Romanian company specialized in the wholesale of natural food products and superfoods is looking for producers and/or suppliers of natural food products and superfoods, able to deliver in bulk. The Romanian company is offering cooperation under distribution services agreement.

BRRO20170224001

**Romanian company from frozen food sector is looking for fresh vegetable producers.**

A Romanian company specialized in processing fresh fruits and vegetables by fast freezing, seeks producers of fresh vegetables (peas, green beans, peppers, broccoli and cauliflower) in order to conclude long-term collaborations based on distribution services agreements.

BRRO20170521001

**Austrian trader of food seeks suppliers of allergen free food.**

An Austrian food retailer located in South-East Styria is looking for suppliers of allergen free food who intend to enter the Austrian or German market or possibly Central and Eastern Europe as well. The company has sales channels to supermarkets and discounters in the region.

BRAT20160929001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**A UK company seeks organic wines from Europe that are complementary with modern Indian and spicy cuisines**

UK importer is looking to work with small-scale organic wine producers from Europe that create wines that pair well with spicy Indian food. It is offering a distribution agreement. The company is looking to challenge beer which is the current alcoholic beverage of choice for Indian food; the company is looking for wines that do not clash with the abundance of chilies, herbs and spices found in Asian food.

BRUK20160919002

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)