

## Oportunidades de negocio

### SECTOR AGROALIMENTARIO - BEBIDAS



#### **Montenegrin distributor of beverages, grocery products, fruits and vegetables seeks suppliers.**

A Montenegrin distributor specialized in the distribution of consumer goods is looking for suppliers active in the agro-food industry in particular in food and grocery products, alcoholic or non-alcoholic beverages such as wines, fruit juices and sodas in order to offer an exclusive distribution service agreement on the Montenegrin market.

BRME20160818001

#### **Romanian beverages company offers to operate as distributor or agent for new products.**

An experienced Romanian distributor of beverages, including well known foreign brands of alcoholic beverages wishes to develop and expand the number and diversity of products in its range, as well as the number of its customers and the covered areas. They are offering to operate as distributors or commercial agents for new beverages products on the Romanian market.

BRRO20161125003

#### **Russian distributor seeks manufacturers of alcoholic and non-alcoholic beverages.**

A Russian beverage distributor with many existing local clients is seeking manufacturers of alcoholic and non-alcoholic beverages. The company is able to assist the supplying European company, whom may lack the necessary knowledge/expertise to export to Russia, in establishing a customer base in the Russian Federation. The Russian SME would like to request a distribution services agreement.

BRRU20160819002

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**A Polish wholesaler is looking for food suppliers.**

The food wholesaler located in North-Eastern part of Poland is looking for suppliers of fresh citrus fruits, vegetables, wine and sweets. It offers cooperation on a distribution services agreement.

BRPL20161130001

**Seeking wines and beers for importing and distribution in the UK, as well as the export and distribution of British beer and wine in Europe.**

An experienced UK alcohol distributor is seeking new European wine and beer products to import and distribute in the UK. The company are accredited and able to sell the beer and wine via their own online retail and/or wholesale channels. They also have British wine and beer for export if this is of interest. They are seeking distribution agreements with European distillers, breweries and wineries.

BRUK20160517001

**A Romanian wine shop is looking to buy Spanish and Chilean wines to promote and sell on the local market within a non-exclusive distribution services agreement.**

A Romanian wine shop is interested to purchase quality wines from Spanish and Chilean wine producers. The client is willing to close a non-exclusive distribution service agreement particularly with small or medium producers of tempranillo or blended varieties of tempranillo bottled wines.

BRRO20160216001

**Polish food and drink importer offers distribution services.**

An experienced Polish food and drink importer and distributor is seeking new products to import and distribute within Poland. The company already distributes superfoods, both bio certified and non-certified varieties, as well as juices, concentrates and premium coffees. They are seeking products that are new and innovative that will complement the existing product lines under a distribution services agreement.

BRPL20160706001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)

**A UK company seeks organic wines from Europe that are complementary with modern Indian and spicy cuisines.**

UK importer is looking to work with small-scale organic wine producers from Europe that create wines that pair well with spicy Indian food. It is offering a distribution agreement. The company is looking to challenge beer which is the current alcoholic beverage of choice for Indian food; the company is looking for wines that do not clash with the abundance of chilies, herbs and spices found in Asian food.

BRUK20160919002

**Polish food company seeks suppliers of organic ingredients.**

A Polish manufacturer and distributor of organic food products is looking for suppliers. For their production they use only good quality ingredients - no trans-fat, allergens and preservatives. They are interested in products such as flour, grains, nuts, natural sweeteners, dried fruits and more. The company is looking for direct producers who would like to start long term partnerships under distribution services or manufacturing agreements.

BRPL20151209001

Más info: Alicia Bueno Sancho-Tel. 971 710 188 - [abueno.internacional@cambramallorca.com](mailto:abueno.internacional@cambramallorca.com)